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| **Nano Brief**      **Ebatco**          Dear Customers and Friends,  First of all, from all of us at Ebatco, we wish you a joyful holiday season and a happy, wonderful and even more successful 2023!  2022 has almost reached its end. What a year! It has been challenging, and yet promising. The extremely high inflation has been everyone’s concern and hopefully it will be subdued soon. Meanwhile, COVID-19 virus has morphed into more of an annoyance to allow life resumes “normal”. As always, we would like to this opportunity to express our sincere gratitude to all of you for another year of your continuing business, care and collaboration. Because of you, Ebatco has reached its 15th anniversary of successful operations!  In celebrating Ebatco’s 15th Anniversary in July 2022, we hosted an in-person Open House. Thank you to many existing and potential customers and friends who joined us for the fun event filled with guided facility tours, social mingling over beer, wine and fine food, and exciting door prizes.  We are happy to report to you that the instruments purchased last year, the Agilent ICP-OES, Anton Paar rheometer, and Shimadzu UTM, have all been installed, fully commissioned, and have started to serve customers. In addition, a newly acquired Milestone microwave digestion system has allowed us to handle the most challenging samples for ICP-OES analysis. Furthermore, we have added particle counting and analysis services in full compliance with the USP 788 standard. The required Digital Multipurpose Pharmaceutical Microscope was supplied by Microscope World.  This year, along with our added lab services, we have been seeing an influx of new customers from the red-hot new technology areas and industries, such as batteries, EV cars, artificial intelligence, new drug developments. Welcome and thank you, new customers. We hope that you are thrilled with the lab services we have offered you. We are looking forward to supporting you more into the future.  As we still feel the growing pains and the tight talent pool crunch, we were lucky to have Ms. Ann Krostue onboard in the beginning of the 2022 as our office administrator. We are still looking strong candidates to fill several open positions. We would appreciate your consideration and referrals for these positions!  The new year always brings in new things and new hopes. Looking forward to 2023, we are very happy, grateful, hopeful and optimistic. We are confident that our prospective customers will be glad to find us; that our business will continue to grow to another unprecedented level; that the market inflation will be under control while economy will have a soft landing; and that our world will be peaceful and healthy with no more COVID-19!  Yours truly,  Dehua Yang, Ph. D., FASM  President    Line - Footer  Ebatco, 10025 Valley View Road, Suite 150, Eden Prairie, MN 55344  +1 952 746 8086 | [info@ebatco.com](mailto:info@ebatco.com) | [www.ebatco.com](http://www.ebatco.com) |
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